

Message Text

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73

ACTION ARA-10

INFO OCT-01 EUR-12 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01

CIAE-00 CIEP-01 COME-00 DODE-00 EB-07 FPC-01 H-02

INR-07 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04

USIA-06 SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00

XMB-02 PA-01 PRS-01 USIE-00 SSO-00 NSCE-00 INRE-00

/106 W

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O R 262150Z AUG 75

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC IMMEDIATE 9615

INFO AMEMBASSY MOSCOW

C O N F I D E N T I A L MEXICO 7580

PASS EXIMBANK

E.O. 11652: GDS

TAGS: ENRG, EEWT, UR

SUBJECT: POSSIBLE SOVIET-ALLIS-CHALMERS COOPERATION IN MEXICAN
HYDROELECTRIC PROJECT

REF: MOSCOW 9285; MEXICO 5149; STATE 147700; MOSCOW 8885;
MOSCOW 11082; MEXICO 7233

1. LOCAL OFFICE OF A-C REPORTS THAT FRED SIEBENSOHN FROM
YORK, US OFFICE, THOMAS SHILLINGHALL, HEAD OF EASTERN
EUROPEAN AFFAIRS, AND ALE
JANDRO SAITCEVSKY OF MEXICAN COMPANY,
NOW IN RUSSIA AND TALKING WITH SOVIETS ON JOINT BID. ARSENIO
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FARELL, HEAD OF COMISION FEDERAL DE ELECTRICIDAD DUE TO LEAVE

FOR MOSCOW WEDNESDAY, AUGUST 20, FOR MEETING THURSDAY MORNING.
(IMPOSSIBLE DUE TO TIME LAG AND TRAVEL TIME.) FARELL
ACCOMPANIED BY ENGINEERS MORENO TORRES AND GRANADOS (FNU).
FARELL SCHEDULED TO REMAIN MOSCOW FOUR DAYS, OTHER TWO TO
VISIT VARIOUS HYDROELECTRIC PLANTS ACCOMPANIED BY
SAITCEVSKY AND SIEBENSOHN. ESTIMATED DEPARTURE FROM MOSCOW:
THURSDAY, SEPT. 8.

2. SOVIETS REPORTEDLY OFFERING 3 PERCENT AND TEN YEARS
ON GENERATORS, WHICH IS WHAT FARELL ALSO CLAIMED IN
PREVIOUS CONVERSATIONS. SOVIETS CLAIM TERMS RESULT OF
BINATIONAL AGREEMENT SIGNED DURING APRIL BETWEEN RUSSIA AND
MODCOW. DATE DOES NOT CORRESPOND TO DATE OF COMECON
AGREEMENT.

3.A-C REQUESTS THAT BEST EXIM TERMS POSSIBLE BE
CONSIDERED FOR PROJECT AND, IF POSSIBLE, BE CABLED TO
MOSCOW ASAP. FARELL HAS ALREADY BEEN TOLD THAT RUSSIAN
TERMS CANNOT BE MET BY U.S. SUPPLIERS. HE HAS REPLIED
THAT HE WILL ONLY ACCEPT EWUAL TERMS, BUT THIS BELIEVED
TO BE BLUFF.

4. APPROXIMATE TOTTAL FOR A-C PART OF BID: 35 MILLION
DOLLARS.
JOVA

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, HYDROELECTRIC POWER PLANTS, NEGOTIATIONS
Control Number: n/a
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Draft Date: 26 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: GolinoFR
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
Declassified/Released
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EO Systematic Review
06 JUL 2006

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